

The 22nd btTB Annual Travel Conference

6th & 7th September 2022
LIVE at The Randwick,
Sydney

Let's get physical!

btTB

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22 Years – and Still Going Strong!

About the Conference

The 1st btTB Annual Conference was held in March 2000, making this year the 22nd Anniversary for ANZ's leading business travel event. Throughout this time, btTB has pursued its mission to help corporate travel buyers chart a course towards best-practice travel management.

Join us LIVE at The btTB Annual Travel Conference and take a deep dive into the travel category. In particular:

- How has the role of the travel procurement manager changed and why are you now more important in your organisation?
- What suppliers are left? How have suppliers changed? What are the new financials? How can we help them to help us?
- Attention has shifted to risk, safety and the traveller. What are the new challenges and opportunities, and how can the new directives best be implemented?

Reset and recover

This year, we focus on the substantial changes to both travel management and the supply chain. Our mission is to help you manage safety, savings and supply in the new environment.

Truly Independent

We remain strongly independent in difficult times. In all our events, we cover issues and topics frankly in the interests of the travel buyer. That is our foundation, and our commitment to you.

Let's Get Physical

We will be celebrating our 22nd year by coming together again, in person, to meet, talk and share. Have a coffee. Have some lunch. Meet a peer. Talk to the suppliers on the trade floor. Get a few new ideas. Put a face to a name. It will be time well spent.

With presentations from many of the region's leading experts, hands-on accounts from buyer practitioners and updates from suppliers, the event serves as an ideal introduction for novices, a timely refresher for those who have been in the role for while and an opportunity for all to network, benchmark and push the boundaries.

Who should attend

If you are involved in buying, managing, arranging or supplying business travel, then this is the must-attend event for you Buyers

- Procurement, Category and Contract Managers responsible for negotiating with suppliers
- Travel Managers and Travel Co-ordinators responsible for service delivery and/or expenditure
- Financial Controllers responsible for containing travel service costs
- Secretaries and PAs with responsibility for managing travel expenditure and service delivery
- Risk and Administration Managers responsible for managing travel services and expenditure
- Suppliers
- Business Development, Sales, Marketing professionals from the travel supply chain
- General Managers, CEO's responsible for product development and service delivery
- Account Managers and Executive

2022 BTTB Agile Travel Management Award

After two tumultuous years, travel buyers have had to adjust and adapt, with fractured data and no rulebook.

And so for the 2022 Award, we invite travel buyers to tell us how they have steered their travel program through the new uncertainties, by way of answering three broad questions that let you tell your story.

The 2022 Award will go to the submission that best demonstrates agility, foresight and collaboration with suppliers.

This year, there are two Travel Management Awards:

- **The btTB Buyer Agile Travel Management Award**
- **The btTB Supplier Agile Business Travel Award**

For more information visit: <https://bttbtravelconference.com/2021-bttb-gbta-travel-management-award/>

Programme - Day 1

Time	Session	Speaker
8.00	Registration opens	
9.00	Welcome and Housekeeping	<i>Lesley Wardropper, btTB/PASA MD</i>
9.15	Introduction & Award Description	<i>Tony O'Connor, GBTA, Butler Caroye</i>
9.30	Breakthroughs and Bypasses - How your travel supply chain is radically changing, the risks and opportunities, and how to manage them	<i>Johnny Thorsen, VP Strategy & Partnerships, Spotnana (US), Will Tate, Co-Founder and Senior Partner, Goldspring Consulting, USA, David Jonas, Co-Founder, Company Dime (US), Scott Gillespie, Industry Analyst, tClara (US),</i>
10.30	Morning Tea and meet the exhibitors	
11.00	What We've Come Back To - The Changes to the Supply Chain	
11.50	Short break	
12.00	Travel in the Shared Economy	<i>Kunal Guha, Regional General Manager for Asia Pacific at Uber for Business</i>
12.30	Domestic Airfare Research Update	<i>Tony O'Connor, Managing Director, Butler Caroye</i>
12.50	Lunch and meet the exhibitors	
2.00	The Changing and Growing Role of the Travel Manager Post-Covid	<i>Bridget Spinoulas, Procurement Specialist, IAG Insurance, Ignacio Cordova, Associate Director Travel & Accommodation, NSW Government Procurement</i>
2.50	Short break to move to break out room	
3.00	New Tech - The things you should be using in 2024, or sooner	
	4 Steps for Practical Sustainability	
3.45	Afternoon tea and meet the exhibitors	
4.10	The Future is Now - Come fly with us into 2025 and learn about smart travel procurement	<i>Johnny Thorsen, VP Strategy & Partnerships, Spotnana (US)</i>
5.00	Closing remarks	<i>Lesley Wardropper, btTB/PASA MD</i>
5.05 — 6.00pm	Networking drinks and canapes	

Programme - Day 2

Time	Session	Speaker
8.00	Registration opens	
9.15	Intro to Day 2	<i>Tony O'Connor, Managing Director, Butler Caroye</i>
9.30	Security, Security, Security - New risks, old risks, new measures and things you have to do	
10.30	Morning Tea and meet the exhibitors	
11.00	Business Travel and New Work Practices	
11.50	Break to move to break out room	
12.00	Post-Covid Travel Process and Policy Workshop	<i>Liz Newberry, Travel Manager, Queensland University of Technology</i>
	Department of Finance Presentation	
12.50	Lunch and meet the exhibitors	
2.00	Presentation of btTB Travel Management Award	<i>Tony O'Connor, Managing Director, Butler Caroye</i>
2.20	And So What Comes of the TMC? Jamie Pherous, Founder and CEO of the global TMC CTM, discusses in an interview setting the challenges and outlook for TMCs. How will the services, the systems and the business model change? What are the key challenges over the next few years? How can TMCs add more value for travel buyers in the new environment?	<i>Jamie Pherous, Managing Director, Corporate Travel Management</i>
3.00	Closing remarks	<i>Lesley Wardropper, btTB/PASA MD</i>

Thanks to our sponsors and exhibitors, without who's support this event would not be possible. Please show your appreciation by engaging with them during the conference.

Platinum & Breakfast Partner

Uber for Business

Uber for Business

Uber for Business helps transform the way businesses move and feed their employees, guests and customers. When you choose Uber for Business, you choose to simplify the way your business moves. You can manage billing, control account privileges, gain visibility into spending and more – all from one central dashboard for both Uber rides and Uber Eats.

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Zeno by Serko

Don't just return to travel. Come back safer, leaner, smarter with Zeno.

The way we book, manage and travel for business has fundamentally changed.

Zeno helps travel managers seize this re-set opportunity to upgrade travel programs with a platform built around the priorities of the new world of travel.

Zeno is the online booking tool built for the needs of modern business travel, and we're continuing to innovate and iterate our solution to meet the evolving needs of travel managers and their organizations; empowering you to deliver a safer, leaner and smarter travel program.

Gold Partners



World Travel Protection

For 30 years, World Travel Protection has supported corporate and leisure travellers across the globe, providing access to 24-hour emergency assistance.

In addition to support services for medical, travel, and security emergencies, WTP – part of the Zurich Insurance Group – educates and trains businesses to mitigate exposure to inherent risks associated with travelling abroad. Emergency assistance encompasses medical case management, evacuation & repatriation together with providing access to virtual care services (telehealth) and security intelligence.

WTP's GlobalCare Network ensures our customers have access to over 20,000 providers worldwide.

Millions of travellers place their trust in WTP each year across 200 countries.



CTM

Corporate Travel Management (CTM) is a global provider of innovative and cost-effective travel solutions spanning corporate, events, leisure, loyalty, entertainment, sport and wholesale travel. Our proven business strategy combines personalised service excellence with market-leading technology to deliver a return on investment to our customers. Established in 1994, CTM has grown from a two-person start-up into one of the world's most successful travel management companies. Our culture is deeply rooted in our origin story and the unequivocal Australian spirit of entrepreneurship: work hard, embrace opportunity, keep things simple, and always act with integrity.



CWT

Supplier Awards Sponsor



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REGISTRATION PAGE

There are three ways to register

Using the online form [CLICK HERE](#)

By phone: 0490 811 892

Scan completed registration form and email to regos@pasa.net.au

NAME

JOB TITLE

ORGANISATION

ADDRESS

SUBURB

STATE

POSTCODE

COUNTRY

PHONE

MOBILE

EMAIL

Option	Price	Please tick
First 100 x buyer tickets are FREE	FREE	
STANDARD BUYER TICKET (2 DAYS)	\$450 PLUS GST = \$495.00	
PASA Connect member	FREE	
Standard vendor ticket (2 days)	\$895 plus GST = \$984.50	

Payment Details

I wish to pay by Credit Card:

Visa AMEX DINERS MASTERCARD

CARD NUMBER

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NAME ON CARD _____

AMOUNT PAYABLE _____

Signature _____

EXPIRY DATE _____

**Please note PASA will apply a surcharge for Kosher or Halal meals.

*For the purposes of this conference our definition of a 'Buyer' is a person who works for a public or private sector organisation where their role involves in formulating policy, buying, managing or arranging travel on behalf of their organisation. It does not include representatives of TMC's or any other intermediaries in the travel supply chain.

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Terms and Conditions

Cancellation Terms:

Any cancellations must be received in writing before 23rd August 2022. An administration charge of \$200+GST will apply. No refunds will be given after this date.

Substitutions will be allowed at any time.

Privacy Policy: The information received on this form may be shared with external companies (sponsors and exhibitors) for their ongoing marketing purposes.

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